

महाराष्ट्र MAHARASHTRA

① 2022 ①

BN 971647

Kolhapur Institute of Technology's

College of Engineering (Autonomous)

Kolhapur

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MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is entered into on the 5th day of August 2022 by and between Tata Consultancy Services Ltd., a company incorporated under the Companies Act, 1956 and having its corporate office at TCS House, Raveline Street, Fort, Mumbai 400001, India (hereinafter referred to as "TCS"), and Kolhapur Institute of Technology's College of Engineering (Autonomous), Kölhapur (hereinafter referred to as "Institute").

TCS and Institute are both hereinafter referred to as "Party" individually or "Parties" collectively as the context may require.

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12AA 407453 महाराष्ट्र MAHARASHTRA ① 2022 ① 4 ALG 2022 24८६ रहँग किंमत कार्य वि न Kolnapur Institute of Technology's College of Engineering (Autonomous) Kolhapur प्रामोत्तलेवलन रु. हिल्ल चा ४०० +००० = ६००० रहेंप दिले. त्याय भरती स 2 1 JUL 2022 जोड नं हुर६०५०५० STAMP HEAD CLERK TREASURY OFFICE. KOLHAPUR. (M.S.) ग्लाक परवाना

WHEREAS Institute is engaged in providing educational degrees at graduate and postgraduate level in various streams and is an autonomous institution or affiliated to Shivaji University.

WHEREAS TCS is inter alia engaged in the business of provision of various information technology services, business solutions, consultancy and outsourcing services worldwide; and

WHEREAS the Parties recognize each other competencies and hereto agree that a strategic relationship between them will benefit each other.

NOW THIS MOU aims to capture the understanding reached between TCS and Institute regarding each other's roles and responsibilities:

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I) UNDERSTANDING

This MOU is intended to cover a specific collaborative effort between TCS &Institute under the Academic Interface Programme driven by TCS under which TCS will work towards developing and designing and/or providing industry specific application oriented courses ("TCS Designed Course(s)") which can be offered by the Institute as full curriculum specializations streams in related domains ("Curriculum") at the bachelor's degree level ("Option 2, offering iii") as may be agreed to by the Parties and details outlined in Annexure A. The term 'Curriculum' as used in the MOU shall apply only for Option 2 in Annexure A.

The agreement between TCS and Institute would be effective from 05th August 2022 ("Effective Date") and shall be valid up to 31st May 2027, covering the batches joining in the academic years AY 2022 (ending AY 2026) and AY 2023 (ending AY 2027). Any admissions to batch joining in the AY 2024 onwards shall be with the prior written consent of TCS and the Parties shall enter into written amendment to the MOU extending the term of this MOU accordingly.

II) ROLES AND RESPONSIBILITIES:

A. Role of TCS:

- TCS agrees to design and develop TCS Designed Course(s)identified in the Annexure A. The final choice of TCS Designed Course(s) to be offered by the Institute to its students will be jointly agreed between TCS and the Institute.
- TCS role will be restricted only to designing and developing the course contents and curriculum of the TCS Designed Course(s) and/or assisting in designing the Curriculum (if agreed and outlined in Annexure A). After review and sign off by the Institute, the TCS Designed Course(s) / Curriculum (where agreed to in Annexure A) will be taught and administered by faculty from the Institute. TCS will not be involved in the administration and the evaluation of the TCS Designed Course(s) / Curriculum. The administration and evaluation of the TCS Designed Course(s) and other core topics included in the Curriculum (where agreed to be offered in Annexure A) along with conferring of the degree to successful students enrolled in the Curriculum will be done by the Institute. On case-to-case basis, TCS may also consider the deployment of its experts as trainers for delivering a part of the offered TCS Designed Course(s) / Curriculum. The mode of the delivery of the course by TCS trainers can by either through face-to-face teaching or through a digital medium using any of the video conferencing tools.
 - TCS may consider incorporating the suggestions from the Institute about having as much practical understanding during the design of the course contents and curriculum of the TCS Designed Course(s) by incorporating appropriate case studies, simulations, exercises that can help students visualize and understand the application of concepts in real time business solutions.

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- TCS may conduct a Train the Trainer Program ("TTT Program") for appropriate duration where specialists from TCS imparts the knowledge and approach to teach the TCS Designed Course(s) to the nominated faculty of Institute. The TTT Program may be scheduled and repeated as per requirement with mutual agreement between TCS and Institute. The mode of the delivery of the TTT program can be either through face-to-face training or through a digital medium using any of the video conferencing tools.
- The entire effort from TCS end is voluntary and objective is to work along with our stakeholder community (in this case educational institutions / Universities) to build capability and benefit for the students as well as faculty by way of offering courses in areas of knowledge closer to industry practice.
 - There would be no linkage with campus placements as part of this program as these are two distinct activities. The placement activities are separate and the participation of Institute for the TCS Designed Course(s) has no bearing on placement activities that TCS conducts at colleges and universities each year.
 - TCS at this point will be providing this course design, content and training sessions as a voluntary effort keeping in mind the Tata Group Philosophy of working towards benefiting the societies and stakeholders with whom we work.

B. Role of Institute:

- Institute shall ensure that it holds all valid permissions, authorizations, approvals and consents, licenses and registrations, which may be required under the applicable laws, policies and procedures prevalent from time to time, for launch, administration and instruction of the TCS Designed Course(s) and Curriculum (if agreed to in Annexure A) and the same shall be kept valid and subsisting throughout the period of this MOU or till the completion of the TCS Designed Course(s) / Curriculum, whichever is later.
- The institute shall not be entitled to claim any fees or charges on account of TCS hiring or employing the students.
- The financial responsibility towards the course fee / charges or other expenses thereto shall be entirely borne by the respective student or the institute.
- Institute will undertake the role of selecting the core topics (that will fit into the Curriculum) and faculty members who will undertake the ownership for teaching those selected topics.

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- Institute will ensure to provide equal status to the TCS Designed Course(s) / Curriculum (at par with all other courses) while offering it to students applying to the Institute. This will be done by placing the option of this course curriculum in all communication medium (College Website, Student Application forms, Brochures etc.) to ensure maximum students undertake the TCS Designed Course(s) / Curriculum.
- Institute will set highest standards of selection for the students and ensure that the students who undertake the TCS Designed Course(s) / Curriculum would put in full effort and contribution to make learning outcomes successful. Focus would be on ensuring students who have a great propensity to participate actively and contribute to learning in a group as well as individual mode.
- Institute shall nominate a designated faculty member who will be the single point of contact for managing the administration and completion of the TCS Designed Course(s) / Curriculum. The faculty will be responsible from Institute side to help TCS team in all administrative and management activities that will be helpful in smooth launch and completion of the course.
- Institute should ensure timely nomination of faculty for attending the TTT Program and delivering the TCS Designed Course(s) in a timely and satisfactory manner and is based on the broad guideline as below. Final choice on the selection of faculty will lie with Institute.
- a) Post-graduation with solid academic achievements relevant to the TCS Designed Course(s)
- b) 5+ years' experience in teaching the specific courses which they would be teaching (flexibility allowed)
- c) Familiar with recent developments in related field
- d) Effective communication and articulation of scenarios
- e) Ability to drive interactive sessions
- f) Willingness to learn and lead
- Institute will own the responsibility of conducting the exams/assessments of student performance for the TCS Designed Course(s) and across all the subjects of the Curriculum. As an input it may consider the assessment criteria as suggested by TCS for assessment to be done through written exams, internal assessments, market visits and take home assignments by the nominated faculty, where each parameter may have an assigned weightage so that students are assessed effectively for their all-round performance.
- Institute will enable Video Conference facility in its campus for faculty to join remotely from TCS office for Faculty Development Program and for students to join for classes on some subjects which may be conducted by TCS faculty over Video Conference.

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- Institute will ensure adequate computing Lab facility for the students undergoing course, if required.
- Institute shall ensure that all the students selected for the TCS Designed Course(s) / Curriculum will sign individual confidentiality undertaking substantially in the format as set forth in Annexure B hereunder, to ensure that the course material is not used or disposed off inappropriately and take utmost care not to copy or share the course hand outs and materials that are TCS provided copyrighted material with anyone else. The course material is solely for the students' learning purposes and only students, who undertake the TCS Designed Course(s) / Curriculum shall possess the course material at any time. The course material has to be destroyed I disposed only by shredding, in order to avoid any unauthorized use.
- Institute shall ensure that the faculty from Institute who would be trained through the TTT Program will sign individual confidentiality undertaking, substantially in the format as set forth in Annexure C hereunder, to ensure that the course material is used appropriately only for the purpose of instruction of the TCS Designed Course(s) / Curriculum. The faculty should not use this course material for other courses or for any other purpose whatsoever and also should not dispose it in a manner that can lead the course material falling in hands of those who should not be recipients of the course work. The faculty trained by TCS would teach the TCS Designed Course(s), only as long as this MOU is valid
- Institute shall ensure availability of all requisite facilities, infrastructure, cooperation, etc. required to seamlessly deliver the TCS Designed Course(s) / Curriculum to the applicable students. The lectures are to be scheduled during the normal working days of the Institute or as decided by Institute. In cases where TCS' assistance is availed by Institute for delivery of the TCS Designed Course(s), TCS and Institute will mutually agree to a schedule for the same. Institute recognizes that timely and continued provision of the facilities by Institute is a condition precedent to the completion of the TCS Designed Course(s) / Curriculum in time. Any delay or failure in the provision of agreed facilities will hamper the timely completion of the course, and TCS shall not be held liable for the same.
 - Institute shall permit the applicable TCS faculty/personnel engaged pursuant to this MOU, reasonable access to the premises of Institute, for the purpose of delivery of the TTT Program or to fulfill it role under this MOU or assist the Institute in any other manner in relation to this MOU.
 - At the end of the TCS Designed Course(s) / Curriculum, any formalities with respect to awarding certificate of course completion to the students will be done by Institute in accordance with the rules/ procedures followed by Institute.
 - At the end of the course Institute shall allow TCS to make pre-placement offers to the students who are part of the course based on the selection criteria defined by TCS.